



Supplementary Financial Information for the Six Months ended September 30, 2017

October 31, 2017

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2017		FYE March 2018			FYE March 2017		FYE March 2018	
	2Q actual results	Composition ratio	2Q actual results	Composition ratio	YoY Change (Percentage change) (b)–(a)	Full-year Results	Progress	Full-year Plan	Progress
	(a)		(b)		(b)–(a)	(c)	(a)／(c)	(d)	(b)／(d)
Orders received	148.2	—	156.9	—	+ 8.7 (+ 5.9%)	323.3	45.8%	310.0	50.6%
Net sales	106.8	100%	132.2	100%	+ 25.4 (+ 23.8%)	283.2	37.7%	310.0	42.6%
Gross profit	10.3	9.6%	16.2	12.3%	+ 5.9 (+ 57.3%)	33.5	30.7%	37.2	43.5%
SG&A	11.2	10.5%	11.7	8.9%	+ 0.5 (+ 4.5%)	23.4	47.9%	24.7	47.4%
Operating income	- 0.9	—	4.5	3.4%	+ 5.4 (—)	10.0	—	12.5	36.0%
Ordinary income	- 1.1	—	5.1	3.9%	+ 6.2 (—)	10.5	—	13.0	39.2%
Profit attributable to owners of parent	- 1.4	—	2.7	2.0%	+ 4.1 (—)	6.4	—	8.0	33.8%
Construction account carried forward	116.1	—	139.5	—	+ 23.4	114.8	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. Yen	FYE March 2017 2Q actual results	FYE March 2018 2Q actual results	YoY Change (Percentage change)	FYE March 2017 Full-year Results	Progress	FYE March 2018 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	48.4	46.5	- 1.9 (- 3.9%)	104.2	46.4%	92.0	50.5%
Multi-carrier business	37.8	47.3	+ 9.5 (+ 25.1%)	88.6	42.7%	84.5	56.0%
Environmental & social innovation business	29.3	20.5	- 8.8 (- 30.0%)	59.0	49.7%	56.0	36.6%
ICT solution business	32.7	42.4	+ 9.7 (+ 29.7%)	71.4	45.8%	77.5	54.7%
Total	148.2	156.9	+ 8.7 (+ 5.9%)	323.3	45.8%	310.0	50.6%

Net sales Units: bil. Yen	FYE March 2017 2Q actual results	FYE March 2018 2Q actual results	YoY Change (Percentage change)	FYE March 2017 Full-year Results	Progress	FYE March 2018 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	38.8	44.1	+ 5.3 (+ 13.7%)	98.2	39.5%	97.0	45.5%
Multi-carrier business	28.7	35.8	+ 7.1 (+ 24.7%)	76.9	37.3%	84.0	42.6%
Environmental & social innovation business	14.8	15.6	+ 0.8 (+ 5.4%)	42.0	35.2%	49.0	31.8%
ICT solution business	24.4	36.5	+ 12.1 (+ 49.6%)	65.9	37.0%	80.0	45.6%
Total	106.8	132.2	+ 25.4 (+ 23.8%)	283.2	37.7%	310.0	42.6%

* Figures are rounded down to one decimal place (bil. yen).

3. Earnings by Segment

Units: bil. yen	MIRAIT (Consolidated Basis)					MIRAIT Technologies (Consolidated Basis)					MIRAIT Singapore(Consolidated Basis)				
	FYE March 2017		FYE March 2018		Change	FYE March 2017		FYE March 2018		Change	FYE March 2017		FYE March 2018		Change
	2Q actual results	Ratio	2Q actual results	Ratio		2Q actual results	Ratio	2Q actual results	Ratio		2Q actual results	Ratio	2Q actual results	Ratio	
Net sales	64.2	100%	83.2	100%	+ 19.0	42.2	100%	44.7	100%	+ 2.5	3.3	100%	7.5	100%	+ 4.2
Gross Profit	5.3	8.3%	11.0	13.2%	+ 5.7	3.8	9.0%	4.2	9.4%	+ 0.4	1.0	30.3%	0.8	10.7%	- 0.2
SG&A	6.6	10.3%	6.7	8.1%	+ 0.1	3.8	9.0%	4.1	9.2%	+ 0.3	1.0	30.3%	0.9	12.0%	- 0.1
Operating income	- 1.2	—	4.2	5.0%	+ 5.4	0.0	0.0%	0.1	0.2%	+ 0.1	0.0	0.0%	- 0.0	—	- 0.0

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation