



Supplementary Financial Information for the Nine Months ended December 31, 2016

February 2, 2017

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2016		FYE March 2017			FYE March 2016		FYE March 2017	
	3Q actual results	Composition ratio	3Q actual results	Composition ratio	YoY Change (Percentage change) (b) – (a)	Full-year Results	Progress	Full-year Plan	Progress
	(a)		(b)		(b) – (a)	(c)	(a) / (c)	(d)	(b) / (d)
Orders received	187.5	—	231.8	—	+ 44.3 (+ 23.6%)	260.7	71.9%	310.0	74.8%
Net sales	172.8	100%	171.5	100%	- 1.3 (- 0.8%)	269.5	64.1%	280.0	61.3%
Gross profit	14.5	8.4%	18.4	10.7%	+ 3.9 (+ 26.9%)	25.8	56.2%	33.5	54.9%
SG&A	14.6	8.5%	17.1	10.0%	+ 2.5 (+ 17.1%)	19.7	74.1%	23.5	72.8%
Operating income	- 0.0	—	1.2	0.7%	+ 1.2 (—)	6.1	—	10.0	12.0%
Ordinary income	0.5	0.3%	1.4	0.8%	+ 0.9 (+ 180.0%)	6.7	7.5%	10.5	13.3%
Profit attributable to owners of parent	- 0.1	—	0.2	0.1%	+ 0.3 (—)	3.6	—	6.8	2.9%
Construction account carried forward	98.2	—	135.0	—	+ 36.8	74.7	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. Yen	FYE March 2016 3Q actual results	FYE March 2017 3Q actual results	YoY Change (Percentage change)	FYE March 2016 Full-year Results	Progress	FYE March 2017 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	66.1	72.9	+ 6.8 (+ 10.3%)	95.7	69.1%	93.5	78.0%
Multi-carrier business	54.1	63.4	+ 9.3 (+ 17.2%)	73.1	74.0%	83.0	76.4%
Environmental & social innovation business	33.8	45.1	+ 11.3 (+ 33.4%)	46.2	73.2%	65.0	69.4%
ICT solution business	33.3	50.2	+ 16.9 (+ 50.8%)	45.5	73.2%	68.5	73.3%
Total	187.5	231.8	+ 44.3 (+ 23.6%)	260.7	71.9%	310.0	74.8%

Net sales Units: bil. Yen	FYE March 2016 3Q actual results	FYE March 2017 3Q actual results	YoY Change (Percentage change)	FYE March 2016 Full-year Results	Progress	FYE March 2017 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	60.0	61.6	+ 1.6 (+ 2.7%)	95.1	63.1%	95.0	64.8%
Multi-carrier business	49.9	45.4	- 4.5 (- 9.0%)	76.1	65.6%	78.5	57.8%
Environmental & social innovation business	33.6	22.5	- 11.1 (- 33.0%)	53.6	62.7%	48.5	46.4%
ICT solution business	29.1	42.0	+ 12.9 (+ 44.3%)	44.5	65.4%	58.0	72.4%
Total	172.8	171.5	- 1.3 (- 0.8%)	269.5	64.1%	280.0	61.3%

* Figures are rounded down to one decimal place (bil. yen).

3. Earnings by Segment

Units: bil. yen	MIRAIT (Consolidated Basis)					MIRAIT Technologies (Consolidated Basis)					MIRAIT Singapore(Consolidated Basis)				
	FYE March 2016		FYE March 2017		Change	FYE March 2016		FYE March 2017		Change	FYE March 2016		FYE March 2017		Change
	3Q actual results	Ratio	3Q actual results	Ratio		3Q actual results	Ratio	3Q actual results	Ratio		3Q actual results	Ratio	3Q actual results	Ratio	
Net sales	112.2	100%	103.6	100%	- 8.6	66.8	100%	65.4	100%	- 1.4	—	—	7.7	100%	—
Gross Profit	8.5	7.6%	10.2	9.8%	+ 1.7	5.9	8.9%	5.8	8.8%	- 0.1	—	—	2.1	27.3%	—
SG&A	9.0	8.1%	9.8	9.5%	+ 0.8	5.6	8.5%	5.7	8.7%	+ 0.1	—	—	1.8	23.4%	—
Operating income	- 0.5	—	0.4	0.4%	+ 0.9	0.2	0.4%	0.1	0.2%	- 0.1	—	—	0.3	3.9%	—

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation